

Our business model

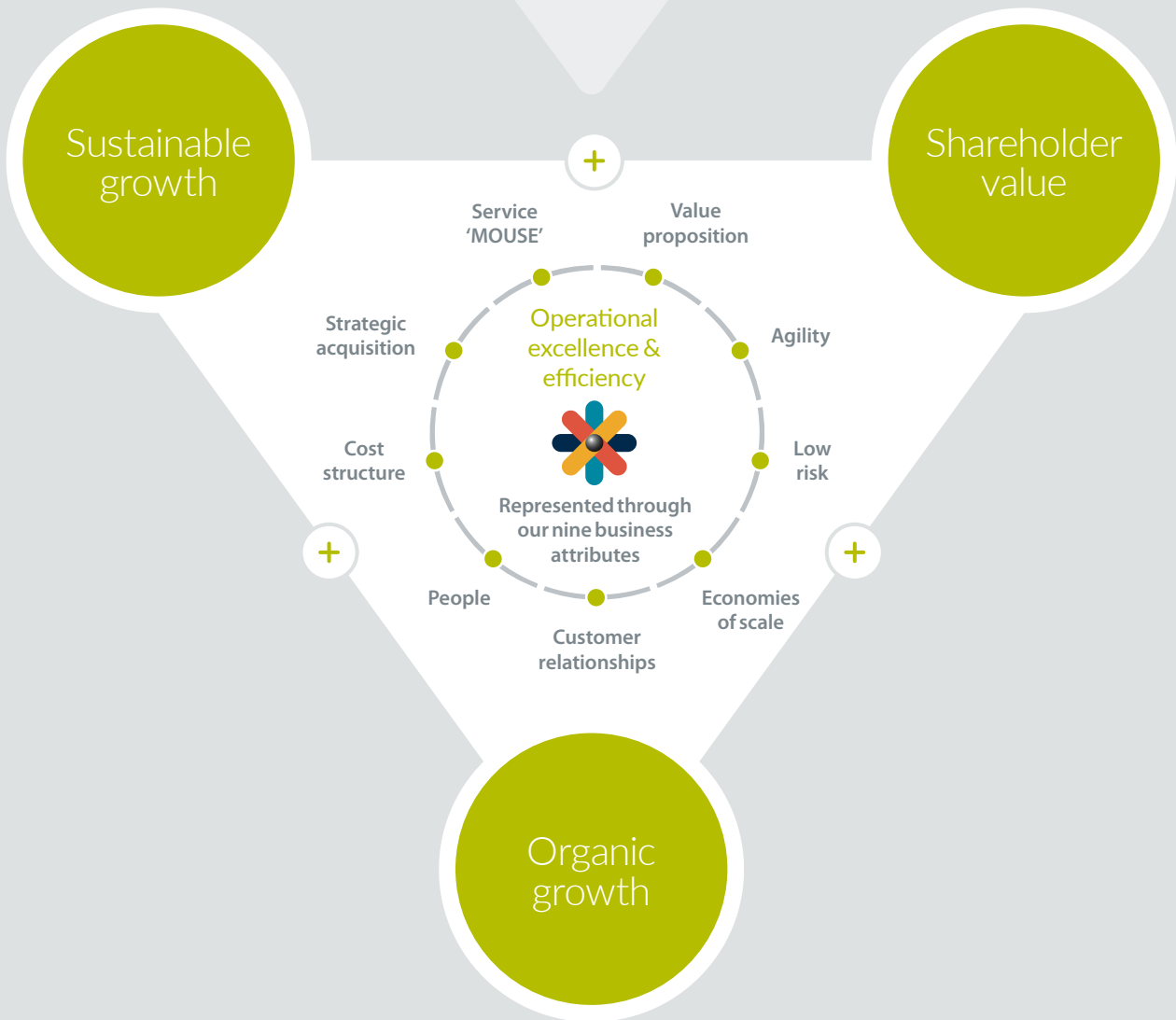
Our success is built upon our business model, which is simple and highly effective. Our pursuit of excellence in an increasing number of markets – through both acquisitive and organic growth – has made us the go-to company for over 17,000 customers, while giving our shareholders a strong return on their investment.

Inputs

Financial strength

Our people

Strong corporate governance



Outputs

Market leader

Group performance

Well established services

Best in class practice

Our growth drivers



Strategic priorities



Efficiency

In today's competitive markets we need to show we are ahead and able to deliver.

Efficiency is the key to the organic growth of PTSG. Our mission is to continue to be the UK's leading and best niche specialist service provider. We have positioned ourselves in the market so that we are in the right locations to deliver our award-winning services in the shortest amount of time and in the most cost effective way.



Scalability

Our ability to grow further is rooted in our proven business model.

Our acquisition of companies that add value to the PTSG portfolio has enabled us to not only widen our geographical market presence, but to enhance our ability to cross-sell new services to customers and business prospects. Over the years, we have built on our already strong niche services, placing us in a prominent position for further growth opportunities.



Innovation

Reaching new heights. The dynamics of business are changing and we are embracing them.

We have designed and developed PTSG Clarity, a PDA-based software programme that will enable us to track every job in real time, from pre-planned to re-booked, and the completion and invoice stage.

Reasons to invest

As a market leader in supplying niche specialist services, we present a very strong case for investment based on year-on-year growth and sustainability, outstanding customer service and a business model that yields continued success in each of our market sectors. We say we will continue to grow profitably and we do. At PTSG our actions continue to speak much more loudly than our words.

We know the size of our market and we are clear about our growth plans. We continue to grow from a position of dominance. We are successful because we consistently deliver progressive results and we do so sustainably.

✓
A business that has **sector dominance**

✓
A business that is **sustainable**

✓
A business that **plans to grow**

✓
A business that yields **progressive results**

